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The Closers Survival Guide By

It is the ability to close that makes a difference more than any other skill you will learn in life! Grant Cardone's new book, The Closer's Survival Guide, is not a theory of closing the deal, but exactly HOW to close the deal including the 20 major rules of closing and over 120 exact closes that you can use every day!

The Closer's Survival Guide: Grant Cardone: 9781607431091 ...

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ALL sales people. I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing. I assure you this will be the BEST most current information you have ever read or I.

The Closer's Survival Guide Book - Grant Cardone Training ...

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The Closer's Survival Guide - Third Edition: Grant Cardone ...

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Thus we come to the The Closer's Survival Guide a book focused on perhaps the most important part of selling 'The Art of the Close'. Written by Grant Cardone — a veritable legend in the arena of sales. Thus, I had high hopes for this title.

The Closer's Survival Guide by Grant Cardone

Grant Cardone's book, The Closer's Survival Guide, is not a theory of closing the deal, but exactly HOW to close the deal including the 20 major rules of closing and over 120 exact closes that you can use every day! ©2011 Grant Cardone Library & Cardone Enterprises (P)2009 Grant Cardone Library & Cardone Enterprises

The Closer's Survival Guide - Third Edition (Audiobook) by ...

The Closer's Survival Guide - Third Edition. by Grant Cardone and Cardone Training Technologies, Inc. 4.5 out of 5 stars 208.

Amazon.com: the closers survival guide

First - there is MUCH to learn from Grant Cardone and The Closer's Survival Guide. The mechanics of the close, the proper rules for negotiating and most of the example closes are gold. But read this book through your own lens and be critical of the information you receive.

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This is the downloadable MP3 version of Closers Survival Guide. Example of just 15 of the 126 BEST closes you will ever learn plus the theory of closing, how to close, Rules of Closing, the Biggest Mistakes you can make when closing and EXACTLY what you must know to become a MASTER at the Art of Closing the Sale.

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This great book by Grant Cardone shows the importance of learning to close. As he puts it, the only real reason a person fails in life is their inability to close others on providing resources, energy, money, support or whatever it is they need in order to achieve what it is they want. Below I outlined the main points that I took from this book.

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Grant Cardone: Closer's Survival Guide Summary ...

I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing. Over 126 of the GREATEST closes you will ever hear - how to use them, when to use them and how to handle ANY and EVERY objection a customer will EVER give you. 100% OF YOUR INCOME DEPENDS ON THE CLOSE!

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WHAT IS THE Closer's survival guide? The Bestselling Book on Closing... A survey of over 1100 sales people indicates that handling objections and closing the deal are the biggest weaknesses of ALL sales people. I created The Closer's Survival Guide for YOU so you can become GREAT at Negotiating and Closing.

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